



COMPANY PROFILE



ISO 9001:2008

# INDUSTRIAL TECHNOLOGY CO. LTD.

*Complete Solution of Telecom & Electrical System*

*Specialized in Fiber Optic System*

☞ INDUSTRIAL SERVICES

☞ GENERAL CONTRACTING

☞ CONSTRUCTION

☞ TRADING



A Subsidiary of Al-Attas Group  
An ISO 9001:2008 Company

E-Mail : [info@itesaudi.com](mailto:info@itesaudi.com)  
Website: [www.itesaudi.com](http://www.itesaudi.com)

Tel: +966-3-363 1214  
Fax: +966-3-361 9377

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## MISSION STATEMENT



Registered and licensed in Kingdom with the aim of building a strong foundation as a commercial contractor throughout the nation. Considering the current industrial growth in the region, we recognize the need for more reliable and capable service organizations.

ITC's vision is "To further strengthen and expand our new established position, and continue being the first choice for Clients and Prospective Customers".

ITC's mission is *"To serve its customers with quality services which add value to their projects"*. Our vision is the conduit for this success, and is founded on a teambuilding approach to our employee and client relationships. This Vision encompasses the tradition of quality services with an emphasis on innovation. Integral to the concept of quality is our adherence to the ethical and professional standards. We'll strive to implement long term relationship with our clients, based on safety, quality, timely service and an anticipation of their needs.





ITC is a subsidiary of Al-Attas Group in Saudi Arabia & Dubai and also, An ISO 9001:2008 certified company. We interest in multifarious fields such as Power & Electrical, Telecommunication System, Mechanical, Heavy Equipment Rental Services. We also deal in supply of all type of Electrical and industrial materials.

Along with our other partners and alliances, ITC is emerging to provide highly technical and competitive capabilities at the time where concentration of telecommunication is in the supply market, and the need for innovative and flexible execution approaches are stronger than ever.

We aim to support the industrial investors with distinctive services than we believe will help creating a successful and sustainable business.

Our highly experienced and specialized staff and professionals will ensure high quality and effectiveness of our services.

ITC will deliver not only complete and comprehensive scope, but will do it in such a way that we become your partner for long time to come.

Client satisfaction is an objective we plan to meet in every project we execute.

You will find us to be unique, resourceful and totally customer oriented in our approach. Our after sale service will also be at the disposal of our valued clients at all time. Working with 'ITC' will not only be a business deal, but rather a satisfying experience that will benefit all.

## INTRODUCTION



The Company is registered with:-

- Ministry of Commerce and Industry.
- Chamber of Commerce and Industry.
- Ministry of Finance.
- ISO 9001:2008 Certified.

We are also authorized distributor and dealer of the world leading suppliers like:

- **MAIN LINE EQUIPMENT INC., USA** for Electronics, CATV Amplification and Distribution Equipment.
- **ARRIS SOLUTIONS, INC. , USA** for Broadband, IT Solution, IPTV / CATV & Fiber Systems.
- **GREEN CONSTRUCT PTE LTD., Singapore** for Home Solar Systems.
- **SHENZHEN EASTEC CO LTD., Hong Kong** for Broadband Materials.
- **RMS COMMUNICATION INC. , USA** for CATV Trunk Series & Access.
- **R&M - SWITZERLAND** for Fiber / IPTV Products & Solution.
- **MEFC – KSA** for Fiber Optic Cables.

The management believes in the satisfaction of the Clients and achievement of high quality work in a reasonably short time. Our field of specialty is the Electrification and Communication works. Our Engineering and Mechanical staff is highly experienced, qualified in their fields and capable to handle the jobs of such nature.



**VENDOR REGISTRATION:**

- **Saudi Telecom Company Vendor Registration # 18114**
- **Saudi Aramco Vendor Registration # 10052829**
- **Sabic Vendor Registration # 506953**
- **Maaden Vendor Registration # 13671**
- **Royal Commission Registration # RCJ000189**
- **Marafiq Vendor Registration # 4277**
- **Sahara Vendor Registration # 101379**
- **Saudi Electricity Company Vendor Registration # 2005401**
- **Saudi Electricity Company Contract & Maintenance  
Reg. #0005005195**
- **Saipem vendor registration # 147872**
- **PCMC Vendor registration #211603**

**STC**  
الاتصالات السعودية



**سابك**  
SABIC

**MA'ADEN** معادن



**مرافق**  
MARAFIQ

**الصحراء** للبتروكيماويات  
sahara petrochemicals



الشركة السعودية للكهرباء  
Saudi Electricity Company



**Saipem**

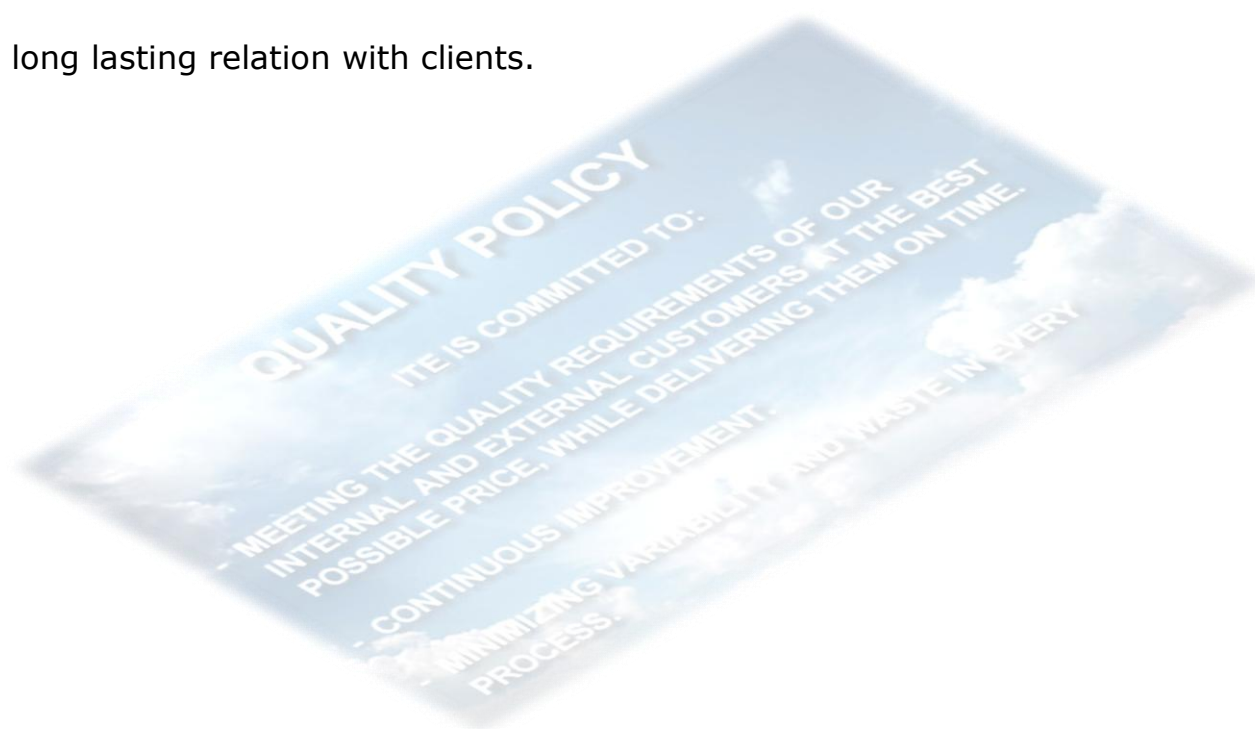




The **QUALITY POLICY** adopted by **ITC** aims at enhancing customer satisfaction through effective application of the quality management system for continuous improvement of the system and the assurance of conformity to customer and regulatory requirements. Our **HSE POLICY** aims to deliver the quality services ensuring the health, safety and environment is not compromised. We adhere to the highest quality standards with stringent quality checks at every nodal point.

At **ITC** we are highly quality conscious and we strive to produce work of the highest quality at the lower possible cost and in the least amount of time.

**ITC** believes in team effort. We believe that it is a joint effort of both our team and project members of client for success of project. This approach has lead to long lasting relation with clients.



## LIST OF KEY PERSONS

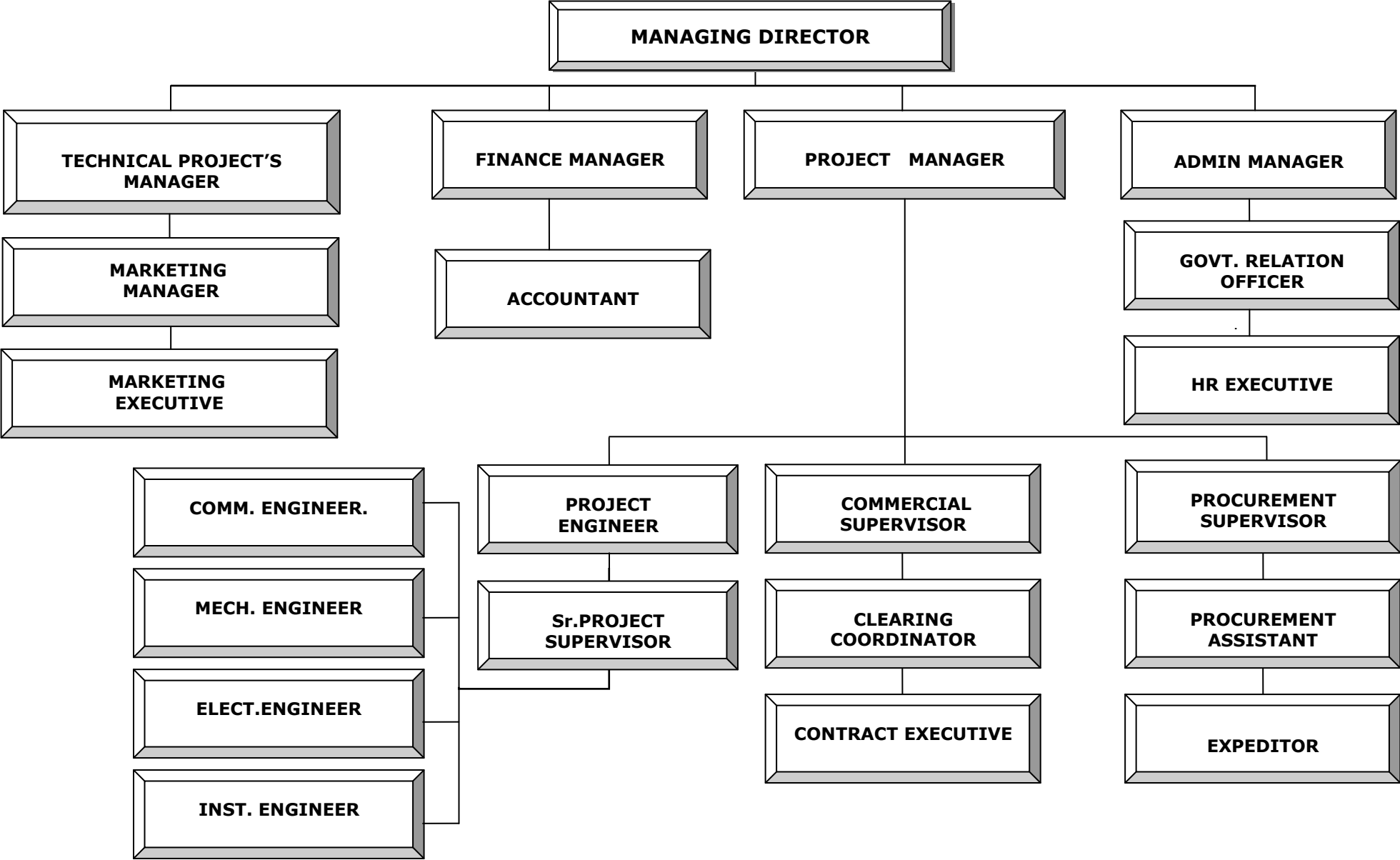


**ITC** believes that management is all about getting the right people for the particular task. People are our most valuable asset. Our success over the years is due to the dedication and commitment of both staff and workforce. The result is quality at every stage of construction. Here is the list of key persons in company:

<b>Mr. Omar M. Al-Attas</b>	Managing Director
<b>Mr. A.Sirajudeen</b>	Technical Project's Manager
<b>Mr. Mohammad Al Qahtani</b>	Manager HR & Administration
<b>Mr. Rami Hasrim</b>	Marketing Manager
<b>Mr. Mustafa Ismaiel Hezagi</b>	Manager Accounts & Finance



**ORGANIZATION CHART**



## SCOPE OF ACTIVITIES



### Projects under Execution for FTTH System

We have also complete solution of Telecom & Electrical System and specialization in all types of Fiber Optic Systems. We have following projects under execution through,

- **Khonaini International Company Ltd.** For **TASNEE** Housing Project, **SAUDI KAYAN** Housing Project,
- **Khonaini International Company Ltd.** For Dhahran & Ras Tanura Housing Project,
- **SASREF** Housing Project,
- **Advanced Petrochemical** Housing Project,
- **Marafiq** Housing Project,
- **Beijing Construction Engineering Co. Ltd.** For **SABIC** Mega Housing Projects,
- **Azmeel Contracting company,**
- **Al Osais Contracting company** For **RC Housing Project** at Jalmudah District,
- **Al Kifah Contracting** For Government Building Projects & **Al Majdouie Group** for Phase IV Project,
- Abdulla Al-Mishal For **TASNEE, SAUDI CHEVRON** Housing Projects:-



BEIJING CONST. ENG. GROUP CO., LTD.- KSA





### Supply and Installation of Fiber-To-The-Home (FTTH) System:

- **Fiber Optic Cable & FAT supply,**
- **Cable Pulling,**
- **Splicing and Termination with Testing & Commissioning** as per Royal Commission (RC) and Saudi Telecom Company (STC) Standards.



## SCOPE OF ACTIVITIES



**ITC's** professional team's experience covers a broad range of professional services and expertise to fully implement a project and provide a quality services at a competitive price. Our scope of activities includes but not limited to:

- **Telecommunication Engineering & Trading Services**
- **Fiber Optical System (FTTH, FTTB & FTTP)**
- **Electrical Engineering & Trading Services**
- **Operations & Maintenance**
- **Industrial & General Trading**
- **Civil Works**

**ITC** specializes in engineering expertise in the disciplines Mechanical, Electrical, Telecommunication for new and expansion projects, operational and maintenance and trouble shooting. Our services are briefly highlighted here:





### Telecommunication Engineering

We have been catering to the fast growing telecommunication industry for engineering services and maintenance of telecommunication related instruments. Our workforce of qualified technicians and engineers can effectively execute Telecom and IT projects of any size.

Our services cover wide range of specialties in these fields:

- **Installation and Maintenance of CCTV Security & CATV Net work Systems. Installation and Maintenance of Telephone Systems**
- **Networking and IP Administration Services**
- **Installation and Maintenance of Fiber Optical System**  
Fiber-To-the-Home (FTTH), Fiber-To-The-Building (FTTB) & Fiber-To-The-Premises (FTTP)





### Capability

- Operations and maintenance of telecommunication systems.
- Engineering services to telecom industry.
- Installation and Maintenance of Security Systems accessories like Access Control, Time and Attendance, and Face Recognition systems.

### Electrical Engineering

We have experience of executing electrical projects. With a skilled team of engineers and experts, we have designed & executed various electrical installation, Testing & commissioning projects. We have a track record of achieving targets for turnaround and maintenance projects to the satisfaction of the clients.



### Project Capability

- Cable Tray fabrication and erection work
- Termination and jointing of H.T Cables
- Termination of L.T and Telephone and Networking Cables with all types of Glands and ferruling
- Termination and splicing of Optic Fiber Cables
- Laying of Cable overhead and underground (H.T, L.T, Instrumentation & communication cables of all sizes)
- Maintenance and Overhaul of static and dynamic, main and auxiliary electrical systems (Transformers/Substations/Cables)



### Mechanical Engineering

We have been catering to the fabrication requirement of the projects. We undertake mechanical Piping works. With a team of expert fitters, welders and riggers. We have been achieving targets during Projects to the satisfaction of the clients.

### Service Level Agreement (SLA)

**ITC** could always offer a service level agreement (SLA) after being awarded any project based on customer request. The SLA would guarantee an agreed level of service against an extra fee for an extra effort to keep the customer connectivity uptime.

### Operation & Maintenance

We are capable to provide qualified personnel to operate and maintain the industrial operating facilities. Our highly trained and skilled staff will ensure continuous operation of our client facility and assure a high level of reliability and efficiency.





**CIVIL PROJECTS PORTFOLIO**

Design / build project success is accomplished by applying a comprehensive project team management delivery system. The **ITC** Construction team's experience covers a broad range of professional services and construction expertise to fully implement a project and provide a quality product at a competitive price.

**ITC** has built a wide range of projects, of all sizes, for a diverse client base. Each project encompasses both the high quality and value that **ITC** brings to each of its buildings. These projects include building renovations, office structures and industrial buildings. Following are the main projects which we have completed:

<b>SL.#</b>	<b>PROJECT</b>	<b>CLIENT</b>	<b>DESCRIPTION</b>
1	KCC New Camp	Kil Jin Kang Construction Cont.Est	Construction of Camp
2	IBN ZAHR Cooling Tower Project	DYWIDAG Saudi Arabia Co.Ltd	Cooling Tower
3	King Abdul Aziz Naval Base	Hindustan Construction Co.Ltd.	Construction of Office Building
4	Al-Jubail Workshop	Al- Mashariq	Construction of Workshop
5	Cylinder Storage Building	Osaimi Engineering	Construction of Ware House
6	Red Sea	Red Sea	Many Civil Projects
7	Hadeed	Heckett Multiserv Saudi Arabia Ltd	Supply of Heavy Equipments
8	King Abdul Aziz Naval Base	Hindustan Construction Co.Ltd.	Installation of Chain link Fencing System
9	Khonaini Intl. Company	-	Many Civil Projects
10	Support Industrial City	Hatco Contracting Company	Construction of Boundary Wall
11	Sharq Expansion Project	-	Foundation & Chain link Fencing System
12	Khursaniyah	Al-Zamil Contracting Company	Construction of Project Facilities



### Industrial and General Trading

We have the capability of supplying electrical, telecommunication and industrial materials.

#### ○ Industrial & Electrical Material

We provide best quality material at reasonable price within time defined.

- Electrical Panel Boards
- Transformers – RMU, MDP, SUP- MDP
- Street Lighting Poles
- Cable Management System  
Cable Tray, Cable Ladder and Accessories
- All type of Electrical Cables, Control Panels  
and Related Accessories
- Other Industrial Materials



## SCOPE OF ACTIVITIES



- **Telecommunication Material**
  - CCTV ,CATV, IPTV and IPTEL Materials
  - Security Systems
  - Telephone Systems
  - Fiber Optical Systems
  - Other Related Accessories





**Jubail Office:**

Industrial Technology.Co.Ltd

P. O. Box 611, 1<sup>st</sup> Floor, Electrical House Building,  
Opp. Hyper Panda, Prince Al- Mashoor St.,  
Jubail-31951, Kingdom of Saudi Arabia.

Phone: +966-13-3631214 Fax: +966-13-3619377

E-Mail: [info@itesaudi.com](mailto:info@itesaudi.com)

Website: [www.itesaudi.com](http://www.itesaudi.com)

**Branch Office:**

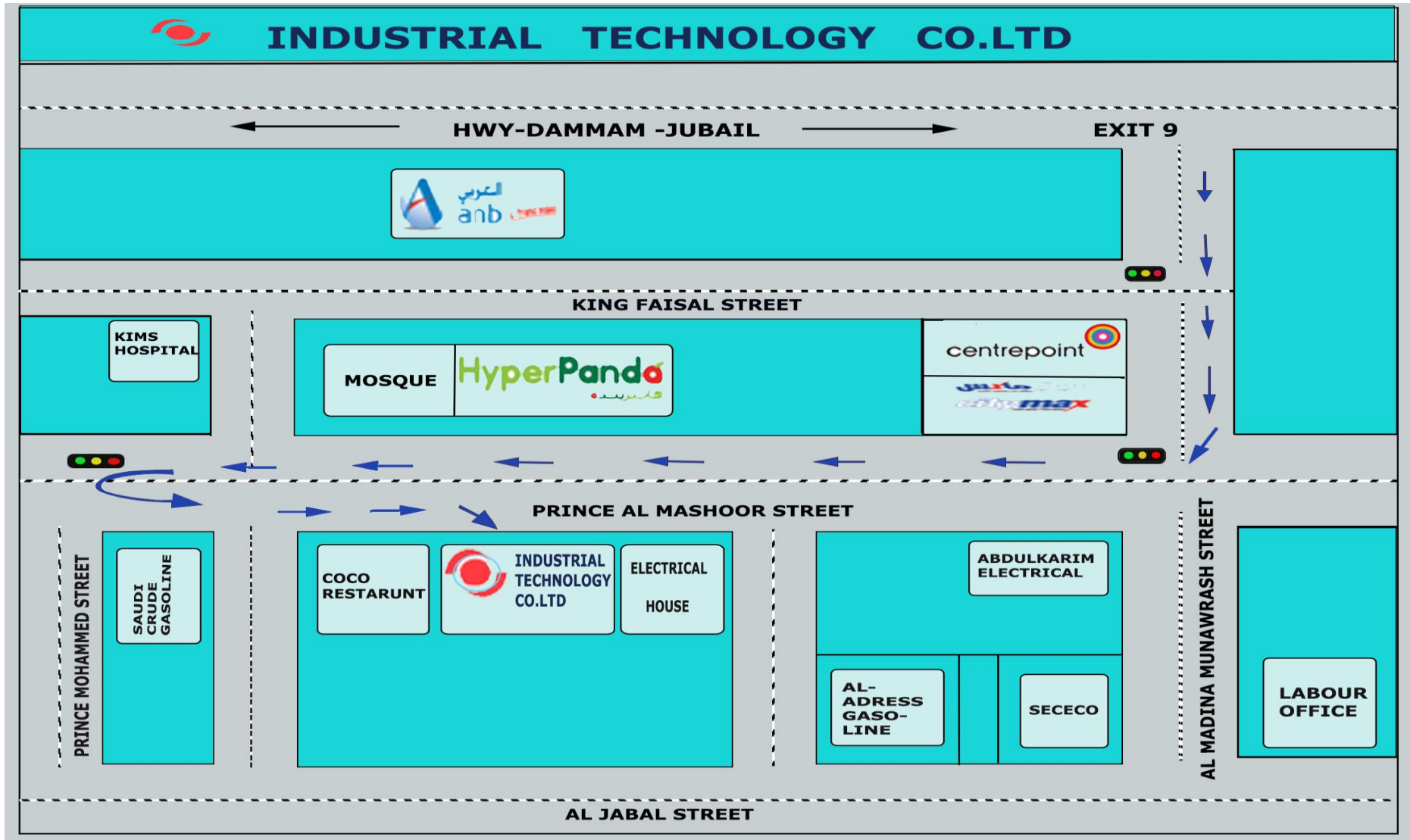
P. O. Box 611, Jeddah Street, opposite Saudi Hollandi Bank,  
Jubail 31951, Kingdom of Saudi Arabia.

Phone: +966-13-3634447 Fax: +966-13-3620293

Website: [www.itesaudi.com](http://www.itesaudi.com)



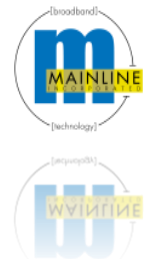
# LOCATION MAP





Also **Authorized Distributor, Re Seller** and **Partners** Of The World Leading Suppliers Like:

- **MAIN LINE EQUIPMENT INC. - USA** for Electronics, CATV Amplification and Distribution Equipment.
- **ARRIS SOLUTIONS, INC. – USA** for Broadband, IT Solution, IPTV / CATV & Fiber System
- **GREEN CONSTRUCT PTE LTD. - Singapore** for Home Solar Systems
- **SHENZHEN EASTEC CO LTD., Hong Kong** for Broad Band Materials.
- **RMS COMMUNICATION INC. , USA** for CATV Trunk Series & Access.
- **R&M - SWITZERLAND** for Fiber / IPTV (FTTH) HNC Products & IT Solutions.
- **MEFC – KSA** for Fiber Optic Cables.



# COMMScope®

CommScope

# SYSTIMAX® SOLUTIONS

COMMScope®  
**TE**  
connectivity

**PI**  
CHATSWORTH  
PRODUCTS

**MAIN LINE INC. - USA**

**GREEN CONSTRUCT PTE.LTD - SINGAPORE**

**MEFC - KSA**

**RMS - USA**

**R & M - SWISS**



**Mainline Inc.**  
Exclusive Resale Agreement

02/24/2011

This letter is to serve as an exclusive resale agreement between Mainline Incorporated of 20917 Higgins Court, Torrance, California, 90501 USA and Industrial Technology, EST. of P.O. Box #611, Jubail, Saudi Arabia 31951.

In accordance with this agreement Mainline Incorporated (hereafter known as Mainline) agrees to provide "preferred" pricing and exclusive sales of Mainline equipment and additional cable related products supplied by Mainline for the geographical territory defined as Saudi Arabia.

In exchange Industrial Technology, EST. agrees to represent only Mainline manufactured products i.e. equalizers, pads (attenuators), related amplifier plug-ins, as well as drop-in module upgrade solutions and mini/micro node products. In addition to the above mentioned products, Mainline will also supply other cable related products on an as per needed basis.

The term of this agreement is for a period of one year with an automatic renewal of an additional year upon mutual assent.

Either party may cancel, at any time, due to breach of terms/conditions expressed herein.

Either party may also cancel agreement without cause any time after the initial one year agreement period given a 60 day written notice of intent to do so.

Mainline agrees to provide reseller necessary marketing and engineering materials (English only) to appropriately represent product in the defined market.

Payment terms and conditions are as follows: T/T in advance (Bank Wire Transfer).

The undersigned agree to the terms and conditions of this letter as defined within.

Mainline Inc.  
John H. Kaiser  
Vice President of Sales/Marketing

Industrial Technology, EST  
Ahmed Siraj  
Technical & Operational Mgr.  
Signature: *Ahmed Siraj*



**GREEN CONSTRUCT PTE. LTD.**

Registered Office:  
220 Serangoon Road  
#04-18 Serangoon Plaza,  
Singapore 218108  
Tel: 6595 1915 Fax: 6595 6075

Sales Office:  
138A Sireel Aka Road  
Singapore 207495  
Business Reg. No: 201013540N

November 02, 2010

Industrial  
Technology Est.  
PO Box 611  
Jubail 31951  
Saudi Arabia

Fax: 03-3619377  
Email: [info@tesaudi.com](mailto:info@tesaudi.com)

Dear Customer,

We are pleased to award you "Saudi Arabia Agency" for below mentioned solar products from Nov 2010 to Nov 2015 (5 years):

- 1) Small Power solar System
  - 2) Wind & Solar Hybrid System
- We look forward to have longstanding business relationship.

Best Regards

*Thayoon Jaiulabudeen*  
Thayoon Jaiulabudeen  
Managing Director

For and on Behalf of  
Green Construct Pte. Ltd

**MEFC**  
Middle East Fiber Cable Manufacturing Co.

Date: 07/07/2012

التاريخ: 17/08/1433

To Whom it may Concern

إلى من يهمه الأمر

MEFC confirms that Industrial Technology Est. is its non exclusive authorized distributor for its products as of the agreement signed between the two parties.

نحن شركة الشرق الأوسط لصناعة كابلات الألياف البصرية (مطاب) مؤسسة متخصصة في تصنيع وتصنيع الكابلات البصرية من مختلف أنواعها. نحن نشكركم على اختياركم لنا كوكلاء حصريين لمنتجاتنا في المنطقة.

This gives them the full right to market and sell MEFC products in and outside of KSA, and to bid on in any tender.  
This Authorization is valid for one year from the date signed.

وتحبه لهم كامل الحق في التسويق وبيع منتجاتنا داخل المملكة وخارجها والتفوز في جميع المناقصات العمارة والتعمير.  
هذا التفويض لمدة سنة من تاريخه.

Eng. Saaved Ahmed Al-Chamdi  
GA

الهندس/ محمد احمد الحمادي  
المدير العام

C c for concerned

معرفة الجهات المعنية

Head Office: Serangoon Plaza, #04-18, Serangoon Road, Singapore 218108. Tel: 6595 1915 Fax: 6595 6075. Email: [info@meffc.com](mailto:info@meffc.com)

**RMS**

**RMS**

Communications Inc.  
PO Box 8511, Channahon, IL 61510  
11510 Dovers Road - Plover, WI 53154  
Tel: 708-684-4554 - Fax: 708-688-2524  
1-800-225-8312

June 24, 2012

Industrial Technology Est.,  
A. Sirajdeen, Manager  
PO Box # 611  
Al-Jubail Building, 4th Fl, Suite #2-3  
Al-Jubail Street  
Al-Jubail - 31951  
Kingdom of Saudi Arabia

Dear Mr. Sirajdeen:

RMS is both pleased and proud to appoint Industrial Technology Est., as our distributor for Saudi Arabia, effective this day, the 24th of June, 2012. This appointment covers the entire RMS product line.

RMS being a leader in manufacturing quality passive electronic devices for the cable television industry, only appoints high quality firms backed by high quality professional people. Industrial Technology Est., and yourself meet this criteria.

The appointment of Industrial Technology Est., allows RMS to expand its base in a country with a company with the same philosophy as RMS, one of high quality product and excellent customer service. Having a local presence in Saudi Arabia will allow for better communication with our customers and provide the customer access to solutions. Industrial Technology Est., will be able to obtain engineering support from RMS both from our European headquarters in England as well as our corporate headquarters in the United States.

RMS and Industrial Technology Est., serving the needs of the cable television industry in Saudi Arabia.

Sincerely,

*Gregory J. ...*  
Gregory J. ...  
President

أنا سعيد ومفخر بتعيين شركة Industrial Technology Est. كوكيل حصري لمنتجاتنا في المملكة العربية السعودية، اعتباراً من اليوم، 24 من شهر يونيو، 2012. هذا التعيين يغطي كامل خط إنتاجنا. شركة RMS هي رائدة في تصنيع الأجهزة الإلكترونية السلبية عالية الجودة للصناعة التلفزيونية، ونحن نعين فقط شركات عالية الجودة مدعومة بشخصيات مهنية عالية. شركة Industrial Technology Est. وبنفسك تلبي هذا المعيار. التعيين لشركة Industrial Technology Est. يسمح لشركة RMS بتوسيع أساسها في بلد مع شركة تتبنى نفس الفلسفة التي تتبناها شركة RMS، وهي منتج عالي الجودة وخدمة عملاء ممتازة. وجودنا المحلي في المملكة العربية السعودية سييسر التواصل مع عملائنا ويوفر لهم الوصول إلى الحلول. شركة Industrial Technology Est. ستتمكن من الحصول على الدعم الهندسي من RMS سواء من مقرنا الرئيسي في إنجلترا أو من مقرنا الرئيسي في الولايات المتحدة الأمريكية. شركة RMS وشركة Industrial Technology Est. تخدم احتياجات صناعة التلفزيونية في المملكة العربية السعودية.

*Bob Morgan*  
Bob Morgan  
Vice President

Authorized Partner

Reichle & De-Massari proudly accredits

**Industrial Technology Est.**  
611/31951 Jubail  
Saudi Arabia

as an authorized QPP-Partner with the status of

**OC Installation Manager**

This certificate is valid until 25 April 2015

Wetzikon, 9 July 2013

Reichle & De-Massari AG

*Andrew Sedman*  
Andrew Sedman  
Head Technical Support & Training

*Matthias Gerber*  
Matthias Gerber  
Market Manager Office Calling



**R&M**  
Communications solutions



# Certificate of Registration

This is to certify that the Quality Management System of

## Industrial Technology Co. Ltd.

P.O. Box 611, Jubail 31951 - Kingdom of Saudi Arabia

Has been independently assessed and is compliant with the requirements of:

**ISO 9001: 2008**

For the following scope of activities:

Procurement, Installation and Maintenance of Telecommunication and Fiber Optical System like Fiber-To-The-Home (FTTH), Fiber-To-The-Building (FTTB), Fiber-To-The-Premises (FTTP), and General Contracting including Testing & Calibration services

Certificate Number: 169987A

Date of initial registration: 22<sup>nd</sup> September 2016  
Date of this certificate: 22<sup>nd</sup> September 2016  
Certificate expiry subject to the company maintaining its system to the required standard: 14<sup>th</sup> September 2018

Authorised Signatory



This certificate is the property of ACM Limited and shall be returned immediately on request.  
ACM Limited, 4 Navigator Court, Harris Business Park, Hathury Road, Stoke Prior, Bromsgrove, B60 4FD, UK  
+44 (0)1527 877462 info@acmlimited.com



## شركة الخنسي العالمية المحدودة

SITE OFFICE  
P.O. Box 12091  
Jubail Industrial City 31961  
Kingdom of Saudi Arabia  
Tel: (03) 548-4800 (8 Lines)  
Fax: (03) 548-4812  
E-Mail: info@khsa.com  
Website: www.khsa.com

شركة الخنسي العالمية المحدودة  
قسم مشاريع التطوير والإسكان  
الأعمال الهندسية والتوريد لشماريع البناء  
KHONAINI INTERNATIONAL COMPANY LTD.  
Development & Housing Project Division  
(Engineering, Procurement & Construction)  
E. Mail: info@khsa.com  
Website: www.khsa.com

May 16, 2013

### CERTIFICATE OF APPRECIATION

This certificate of appreciation is being given to **M/S Industrial Technology Establishment** in recognition of your good quality of materials, workmanship and timely completion of CATV/Telecom works for **TASNEE Site Development Project (RC Contract No. 717-Y06)**.

**Khonaini International Co.Ltd. (DHFD)** is pleased with your overall performance and looking forward to future working relationship with you and your staff. We thank you and wish you more success.

Given this 18<sup>th</sup> day of May 2013 at Jalmudah, Jubail City.

ENGR. RAFFY A. MANUGUID  
Project Manager



## مؤسسة مفرح مزروق الحربي للمقاولات

MOPARREH MARZOUQ AL-HARBI EST. FOR CONTRACTING  
C.R. 2050004953  
من ت. ٢٠٠٠.٤٩٥٢

Date: 20.06.2012

To,  
Industrial Technology Est.  
P.O.Box 611, Jubail 31951  
Saudi Arabia.

### CERTIFICATE OF APPRECIATION

I would like to appreciate your Company in taking up the creation of telecom works completing them within a tough timeframe. I must appreciate for using your resources effectively and arranging a dedicated team of technical workers who did their job marvelously in Royal Commission - Hall Al-Sabah Beach development project. (RC Cont. # 097-C01)

All the members of my team are happy with the way your organization have relieved them. I will once again thank you for your company time and efforts for this project.

Regards

M. Enad Ezzien Mohamed  
Executive Manager

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